

“Multipanel has been a game changer, it allows us to complete a bathroom installation in one day.” Andy Shearer, MCN’S founder and Managing Director



Case study Weslo Housing Association

Formed in 2001, Bothwell-based MCN Ltd, works solely with Housing Associations to install new kitchens and bathrooms across the central belt of Scotland. The business, which has an annual turnover in excess of £6m, and which regularly polls 98% customer satisfaction, is part way through a four-year refurbishment project for Weslo, a leading independent social housing provider in West Lothian and Falkirk districts.

Over the course of its contract, MCN will refurbish 1,200 bathrooms from the housing association’s portfolio of 2,348 properties, which includes flats, bungalows, semi-detached and terraced houses, some of which require bathrooms to be medically adapted.

With such a high volume of work, speed of installation combined with high-end production and durability of the product is key. “That’s why,” said Andy Shearer, MCN’s founder and Managing Director, “I had no hesitation in recommending Multipanel to the customer.”

“When Rob Tait, maintenance manager at Weslo, first approached me, he was looking for waterproof panels, something durable enough to last for 15-20 years, requiring little or no maintenance. Cost was of course a consideration, but so too was minimising the amount of disruption for tenants

and also limiting void periods between tenancies. Weslo don’t hang around in getting properties re-let. On average it takes them only 23 days, eight days less than the Scottish average.”

“Our business model revolves around our ability to complete the fit in just one day. To achieve this, we of course rely on the skill and experience of our installers, but also on selecting the best products and materials for the job – ones that are quick to install and that guarantee a great contemporary look. In these respects, Multipanel waterproof walls, floors and ceilings, certainly fit the bill.”

Andy says “Multipanel has been a game changer. It allows us to complete installation in one day. The new Hydrolock system is fantastic, it’s easy to snap the panels into place and the finish is superb.”

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Switch to Multipanel to save time and money

- Multipanel waterproof wall panels are three times quicker to install than traditional tiles
- Switching from tiles could save you £20 per m²

Weslo chose:

Waterproof wall panels from the Classic Collection with Hydrolock for almost seamless waterproof joints.

Click waterproof flooring, featuring a commercial grade 0.5mm wear layer.

Multipanel ceilings – a tongue and groove system with innovative built-in protection from moisture and damp.



Classic wall panels and click flooring

Hydrolock® System



Multipanel’s innovative Hydrolock® joint allows quick panel connection and achieves a near seamless watertight seal.

Contact our Business Development team today to discuss a trial site where we can show you the time and cost benefits of Multipanel.



Experience & expertise

When it comes to manufacturing products to achieve completely watertight low maintenance bathrooms and kitchens, Grant Westfield, producers of Multipanel, are the industry experts.

With a history of innovation spanning over 135 years, Grant Westfield is at the forefront in manufacturing waterproof wall panels, ceilings and vinyl and wet room flooring that enable housing professionals to create great looking, practical, waterproof interiors.

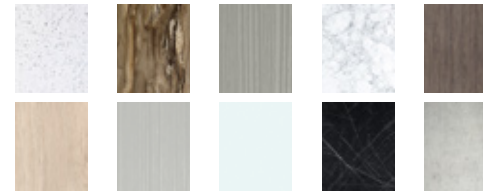
The ease with which our products can be installed, together with negligible ongoing maintenance, make our products a clear choice in the social housing sector.

Market leading

We produce 8,000 wall panels every week at our UK factory and have distribution centres throughout Great Britain and Northern Ireland, ensuring fast and effective production and delivery. The skill and commitment of our team has helped make us the market leader in the field of manufacturing for building interiors.

Find your nearest Business Development Manager
multipanel.co.uk/bdm

Choice of décors



Multipanel waterproof wall panels come in a range of amazing colours and textures to suit different design layouts and budgets.

Multipanel waterproof flooring both beautiful and warm underfoot with greater noise dampening than traditional tiles.

Wetflor® stylish and slip resistant safety flooring in a range of stylish finishes.

Multipanel Ceilings paint and plaster-free waterproof tongue and groove ceilings. Easy install for quick refurbishment.



Easy to keep clean



Completely Waterproof



Virtually seamless Hydrolock® joint



Quick & easy to install



Panels can be fitted over existing tiles



15 year warranty



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